Introduction

This course considers theories and models of leadership. Together we will explore a range of classic and contemporary approaches to leadership, and their application to understanding leaders, followers, and the situations they encounter.

A calendar listing topics and readings for each day is attached. The assigned books for the course are *Leading Minds* by Howard Gardner and *Blink* by Malcolm Gladwell. Most of the assigned articles and chapters not in these books are available on Course Reserves, as noted by the designation (CR) after those assignments. The number following CR (e.g., CR1) indicates where you can find each reading in the CR listing of the readings. Some articles will be sent you as pdfs.

Course Requirements

1. All students in the course are expected to attend class and to come fully prepared to participate in discussion.

2. Each week you should email me brief – about 150 words – questions or comments on either Tuesday’s or Thursday’s readings (except for the first and last weeks). All comments are due at 8:00 AM on the day of the class, and I will respond to them as soon as possible. Please be sure to include in your email a question that you would like us to discuss in class. The syllabus lists whether odd or even-numbered groups should submit an email for each day, and I will let you know whether you are in an odd or even-numbered group during our first week of classes.

3. There will be five groups in all, and each one leads a class session illustrating and assessing particular assigned readings. I will meet with each group to plan that session.

4. There will be an exam on the material from the first part of the course on Thursday, October 10, and an exam on the material from the second part of the course on Thursday, December 5.

5. A 15-page paper developing a theory of leadership based on the material from the course, is due at 5:00 PM on Friday, December 13. You may do the paper individually or in pairs. Those who do the paper in pairs must submit individual assessments of the relative contributions of the two pair members.
Sixty percent of your course grade will be based on your two exam grades (20% each) and your grade on the paper (20%). 15% will be based on your grade for class participation, 15% will be based on your emailed comments, and 10% will be based on your group presentation.

**Tuesday, August 27**

**Introduction**

**Thursday, August 29**

**Freud and George Washington**


**Tuesday, September 3 (Odd numbered groups email)**

**Power**


Thursday, September 5 (Even numbered groups email)

**Communication, Persuasion, and Cognitive Dissonance**


Tuesday, September 10

**Group 1: Illustration and Assessment: Power and Influence**

Thursday, September 12 (Odd numbered groups email)

**Leading Minds**


Tuesday, September 17

**Group 2: Illustration and Assessment: Gardner’s Cognitive Theory**

Thursday, September 19 (Even numbered groups email)

**Personality and Interpersonal Behavior**


**Tuesday, September 24 (Odd numbered groups email)**

**Personality and Leadership**


**Thursday, September 26 (Even numbered groups email)**

**Intelligence and Leadership**


**Tuesday, October 1 (Odd numbered groups email)**

**Charisma and Transformational Leadership**


Thursday, October 3 (Even numbered groups email)

Terror Management Theory


Tuesday, October 8

Group 3: Illustration and Assessment: The Role of Charisma

Thursday, October 10

First Half Exam

Fall Break, October 11-15

Thursday, October 17 (Odd numbered groups email)

Unconscious Processing and Leadership


Tuesday, October 22 (Even numbered groups email)

Social Cognition, Social Identity and Leadership


Thursday, October 24 (Odd numbered groups email)

Legitimacy and Leadership


Tuesday, October 29 (Even numbered groups email)

The Evolution of Leadership


Thursday, October 31 (Odd numbered groups email)

Gender and Leadership


Tuesday, November 5

**Group 4: Illustration and Assessment: Gender and Leadership**

Thursday, November 7 (Even numbered groups email)

**Transforming Leadership and Captain Ahab**


Tuesday, November 12

**Leadership Without Easy Answers** (Odd numbered groups email)


Thursday, November 14
Bad Leadership  (Even numbered groups email)


Tuesday, November 19

**Group 5: Illustration and Assessment: Transforming, Adaptive and Bad Leadership**

Thursday, November 21  (Odd numbered groups email)

**Military Leadership**


Tuesday, November 26

**The Panama Canal  (Even numbered groups email)**


Tuesday, December 3

**Review and Integration**

Thursday, December 5

**Second Half Exam**