

TERRY L. PRICE

Jepson School of Leadership Studies
University of Richmond
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ACADEMIC POSITIONS

Associate Dean for Academic Affairs, Jepson School of Leadership Studies, University of Richmond, 2007-

Visiting Associate Professor, Department of Philosophy, and Fellow, Parr Center for Ethics, University of North Carolina at Chapel Hill, 2006-2007

Acting Associate Dean, Jepson School of Leadership Studies, University of Richmond, 2004-2005

Associate Professor, Jepson School of Leadership Studies, University of Richmond, 2004-

Assistant Professor, Jepson School of Leadership Studies, University of Richmond, 1998-2004

EDUCATION

Ph.D., Philosophy, University of Arizona, 1998

M.Litt., Politics, University of Oxford, 1996

M.A., Philosophy, University of Arizona, 1994

A.B., Psychology & Philosophy, University of North Carolina at Chapel Hill, 1989

AREAS OF SPECIALIZATION

Leadership Ethics; Moral Psychology; Social, Political, and Legal Theory

BOOKS

Price, Terry L., *Leadership Ethics: An Introduction* (New York: Cambridge University Press, forthcoming).

Price, Terry L., *Understanding Ethical Failures in Leadership* (New York: Cambridge University Press, 2006).

EDITED COLLECTIONS

Price, Terry L., and J. Thomas Wren (Eds.), *The Values of Presidential Leadership* (New York: Palgrave Macmillan, 2007).

Ciulla, Joanne B., Terry L. Price, and Susan E. Murphy (Eds.), *The Quest for Moral Leaders: Essays in Leadership Ethics* (Cheltenham, UK: Edward Elgar Publishing Limited, 2005).

Wren, J. Thomas, Douglas A. Hicks, and Terry L. Price (Eds.), *The International Library of Leadership: Traditional Classics on Leadership (Vol. I), Modern Classics on Leadership (Vol. II), and New Perspectives on Leadership (Vol. III)* (Cheltenham, UK: Edward Elgar Publishing Limited, 2004).

ARTICLES, ESSAYS, AND REVIEWS

Price, Terry L., “Philosophical Approaches to Leadership,” “Responsibility,” and “Transformational Leadership,” in Jonathan Gosling and Antonio Marturano (Eds.), *Leadership: The Key Concepts* (Oxford: Routledge, 2007), pp. 126-128, 141-143, 170-174.

Price, Terry L., “How to Teach Business Ethics,” *Inside Higher Ed* (June 4, 2007).

Price, Terry L., “Aristotle and the Good Business Life,” *Business Ethics Quarterly* 17 (2007): 325-340 [review article on Marvin T. Brown, *Corporate Integrity: Rethinking Organizational Ethics and Leadership* and James O’Toole, *Creating the Good Life: Applying Aristotle’s Wisdom to Find Meaning and Happiness*].

Price, Terry L., “Leadership and Common Purpose,” in Richard Couto (Ed.), *Reflections on Leadership* (Lanham, MD: University Press of America, 2007).

Price, Terry L., “Feinberg’s Offense Principle and the Danish Cartoons of Muhammad,” *American Philosophical Association Newsletter on Philosophy and Law: Edition in Tribute to Joel Feinberg* 6 (2006): 6-12.

ARTICLES, ESSAYS, AND REVIEWS—CONTINUED

- Price, Terry L. and Douglas A. Hicks, "A Framework for a General Theory of Leadership Ethics," in George R. Goethals and Georgia Sorenson (Eds.), *A Quest for a General Theory of Leadership: A Multidisciplinary Experiment* (Cheltenham, UK: Edward Elgar Publishing, 2006), pp. 123-151.
- Price, Terry L., "Abuse, Privilege, and the Conditions of Responsibility for Leaders," in Joanne B. Ciulla, Terry L. Price, and Susan E. Murphy (eds.), *The Quest for Moral Leaders: Essays in Leadership Ethics* (Cheltenham, UK: Edward Elgar Publishing Limited, 2005), pp. 65-79.
- Price, Terry L., "Ethics," "Dirty Hands," and "Philosophy," in George R. Goethals, Georgia Sorenson, and James MacGregor Burns (Eds.), *Encyclopedia of Leadership* (Thousand Oaks, CA: Sage Publications, 2004), pp. 462-470, 338-340, and 1195-1199.
- Price, Terry L., "The Ethics of Authentic Transformational Leadership," *Leadership Quarterly* 14 (2003): 67-81.
- Price, Terry L., "Mistakes of Fact and Agent Voluntariness: Aristotle, Aquinas, and Conformity to Will," *The Modern Schoolman* 80 (2003): 19-33.
- Price, Terry L., Review of Jamie Mayerfeld's *Suffering and Moral Responsibility* (Oxford: Oxford University Press, 1999), *Review of Metaphysics* 55 (2002): 870-871.
- Price, Terry L., "Character, Conscientiousness, and Conformity to Will," *Journal of Value Inquiry* 35 (2001): 151-163.
- Price, Terry L., "Epistemological Restraint—Revisited," *Journal of Political Philosophy* 8 (2000): 401-407.
- Price, Terry L., "Explaining Ethical Failures of Leadership," *The Leadership and Organization Development Journal: Special Issue on Leadership and Ethics* 21 (2000): 177-184. Reprinted with revisions in Joanne B. Ciulla (ed.), *Ethics, the Heart of Leadership* (Westport, CT: Praeger, 2004), pp. 129-145.
- Price, Terry L., "Egalitarian Justice, Luck, and the Costs of Chosen Ends," *American Philosophical Quarterly* 36 (1999): 267-278.
- Price, Terry L., "Are Williams's Reasons Problematically External After All?" *Southern Journal of Philosophy* 37 (1999): 461-478.

ARTICLES, ESSAYS, AND REVIEWS—CONTINUED

Hicks, Douglas A. and Terry L. Price, "What Do People Really Need: An Ethical Challenge for Leaders and Scholars," in the *Selected Proceedings of the Leaders/Scholars Association* (College Park, MD: James MacGregor Burns Academy of Leadership, 1999), pp.53-61.

Price, Terry L., "Counterexamples and Prophylactics," *Philosophical Studies* 74 (1994): 273-282.

Price, Terry L., "Faultless Mistake of Fact: Justification or Excuse?" *Criminal Justice Ethics* 12 (1993): 14-28.

ACADEMIC PRESENTATIONS

"The Psychology of Leadership Ethics," Session on The Mind of a Leader: Psychology and Cognition in Leadership Studies, 2007 Meeting of the International Leadership Association, Vancouver, BC, Canada (with Crystal Hoyt, Jepson School of Leadership Studies).

"Everyday Leadership and the Argument from Necessity," Sixteenth Annual Meeting of the Association for Practical and Professional Ethics, Cincinnati, Ohio, February 2007.

"The Psychology of Leadership Ethics," 2006 Meeting of the International Leadership Association, Chicago, Illinois (with Crystal Hoyt, Jepson School of Leadership Studies).

"A Quest for a General Theory of Leadership," 2006 Meeting of the International Leadership Association, Chicago, Illinois (with Al Goethals, Jepson School of Leadership Studies, et al.).

"Everyday Leadership Ethics," Fifteenth Annual Meeting of the Association for Practical and Professional Ethics, Jacksonville, Florida, March 2006.

"Understanding Ethical Failures in Leadership," 2005 Meeting of the International Leadership Association, Amsterdam, the Netherlands; and Fifteenth Annual Meeting of the Association for Practical and Professional Ethics, Jacksonville, Florida, March 2006.

"Abuse, Privilege, and the Conditions of Responsibility for Leaders," Fourteenth Annual Meeting of the Association for Practical and Professional Ethics, San Antonio, Texas, February 2005.

"Moral Correction: Sympathy and Inclusiveness," 65th Annual Meeting of the Virginia Philosophical Association, Lexington, Virginia, October 2004.

ACADEMIC PRESENTATIONS—CONTINUED

- “The Moral Psychology of Leadership: Justified Selfishness and the Intrinsic Value of Group Ends,” Thirteenth Annual Meeting of the Association for Practical and Professional Ethics, Cincinnati, Ohio, February 2004.
- “Justifying Leadership,” Twelfth Annual Meeting of the Association for Practical and Professional Ethics, Charlotte, North Carolina, February 2003.
- “Making Exceptions for Leaders: Leadership Theory and the Sources of Ethical Failure,” 2002 Meeting of the International Leadership Association, Seattle, Washington.
- “Toward a General Theory of Leadership,” Scholarship Roundtable, 2002 Meeting of the International Leadership Association, Seattle, Washington (with James MacGregor Burns, Williams College and Jepson School of Leadership Studies, et al.).
- “Making Exceptions of Ourselves: Volitional Failure or Cognitive Failure?” Department of Philosophy and Religion Colloquium, James Madison University, September 2002; and Department of Philosophy Subfaculty Meeting, University of Richmond, November 2002.
- “Agent Volition and Responsibility for the Past,” Colloquium on Responsibility, 2002 Central Division Meeting of the American Philosophical Association, Chicago, Illinois.
- “Making Exceptions of Ourselves: Jean Hampton’s Account of Immorality,” Colloquium on Moral Psychology, 2002 Pacific Division Meeting of the American Philosophical Association, Seattle, Washington.
- “The Ethics of Authentic Transformational Leadership,” Session on Organizational Ethics, Eleventh Annual Meeting of the Association for Practical and Professional Ethics, Cincinnati, Ohio, March 2002; Business and Policy Seminar Series, McDonough School of Business, Georgetown University, January 2002; and 2001 Meeting of the International Leadership Association, Miami, Florida.
- “Ignorance, History, and Moral Membership,” Conference on Morality in the 21st Century, American Philosophical Association and the Philosophy Department of the University of Delaware, Newark, Delaware, October 2001.
- “Volitional Relevance and the Conditions of Moral Responsibility,” Colloquium on Responsibility, 2000 Eastern Division Meeting of the American Philosophical Association, New York, New York.

ACADEMIC PRESENTATIONS—CONTINUED

“Explaining Ethical Failures of Leadership,” 13th Annual Conference of the European Business Ethics Network, Cambridge, UK, September, 2000; and 2000 Meeting of the International Leadership Association, Toronto, Ontario, Canada.

“Knowledge, Truth, and The Moral Gettier Problem,” Colloquium on Moral Responsibility, 2000 Central Division Meeting of the American Philosophical Association, Chicago, Illinois.

“Holding Ourselves Responsible for Hate Crimes: A Reply to Claudia Card,” Conference on Hate Crime Legislation, Jean Beer Blumenfeld Ethics Center at Georgia State University, April 2000.

“Political Liberalism and Skepticism about the Common Good,” Session on Interdisciplinary Perspectives on Leadership and the Common Good; 1999 Meeting of the International Leadership Association, Atlanta, Georgia; and at the 2000 Meeting of the Virginia Social Science Association, Richmond, Virginia.

“Egalitarian Justice, Luck, and the Costs of Chosen Ends,” Symposium on “Egalitarian Justice, Luck and the Costs of Chosen Ends,” 1999 Pacific Division Meeting of the American Philosophical Association, Berkeley, California.

“The Epistemic Limits of Leadership: Making Leadership *Transpositional*,” Session entitled “What Do People Really Need: An Ethical Challenge for Leaders and Scholars,” 1998 Leaders/Scholars Association Meeting, Los Angeles, California.

OTHER PRESENTATIONS

“Presentation of the Book *Leadership Studies: The Key Themes*,” 2007 Meeting of the International Leadership Association, Vancouver, British Columbia, Canada (with Antonio Marturano et al.).

“The Ethics of Etiquette,” Civility and Leadership Institute,” Collegiate School, Richmond, Virginia, October 2007.

“Understanding Ethical Failures in Leadership,” Center for Creative Leadership, Greensboro, North Carolina, March 2006; Cultural Leadership Programme, City University London, July 2006; Shelton Leadership Forum, North Carolina State University, Raleigh, North Carolina, November 2006; Honor and Integrity Week, University of North Carolina at Chapel Hill, November 2006; Greek Alliance Council, University of North Carolina at Chapel Hill, April 2007; and Family Weekend, University of Richmond, September 2007.

OTHER PRESENTATIONS—CONTINUED

“Ethics and Leadership,” Next Generation Leadership Academy, Richmond, Virginia, June 2005 and March 2006.

“Signature Series: The Ethics of Leadership,” American Dental Education Association, Baltimore Maryland, March 2005.

“The Moral Psychology of Leadership,” Brookings Institution: Leadership, Ethics, Integrity and Public Policy, Richmond, Virginia, October 2004; USDA Executive Potential Program, Richmond, Virginia, November 2004; and Wayne County Community College: District Conference Day, Detroit, Michigan, October 2005.

“Teaching Leadership Ethics: Moral Psychology for Undergraduates,” Keynote Address, 5th Annual Conference for Ethics Across the Curriculum, Austin, Texas, October 2003.

“Ethics,” Resident Assistant Training, University of Richmond, August 2003 and August 2004.

“Logic and Reasoning,” Program for Enhanced Teaching Effectiveness (PETE), University of Richmond, October 2002 (with Geoff Goddu, Department of Philosophy, University of Richmond).

“Understanding the Moral Psychology of Leadership: Bill Clinton and the Scope of Morality,” Student Leadership Foundation of the College of William and Mary, March 2001.

“Explaining Ethical Failures of Leadership,” Stennis Center’s Conference on Southern Women in Public Service, Arlington, Virginia, June 2000 and at the Student Leadership Foundation of the College of William and Mary, March 2000.

“Truth and Honesty in Leadership: Are We Deceiving Ourselves?” Alumni College at the University of Richmond, Richmond, Virginia, April 2000.

“Critical Thinking and Leadership,” Owens and Minor, Richmond, Virginia, July 2004; Professional Executive Leadership School, Richmond, Virginia, October 2000, January 2000, February 2001, November 2001, March 2002, October 2002, February 2003, October 2004, February 2005, October 2005, March 2006, and October 2007; County of Henrico Employee Development and Training Division, Richmond, Virginia, April 2001; and Leadership 2000, University of Virginia, Charlottesville, Virginia, June 1999.

“Ethics and Leadership,” Professional Executive Leadership School, Richmond, Virginia, March 2001 and October 2002; and at the Sigma Phi Epsilon’s Frank Ruck Leadership Institute, Richmond, Virginia, June 1999.

“Contemporary Leadership—Theory and Practice,” Educational and Scientific Trust of the Pennsylvania Medical Society, Harrisburg, Pennsylvania, April 1999.

OTHER PRESENTATIONS—CONTINUED

“Leadership Responses to Moral Ignorance: How to Hold People Responsible,” session on Ethics and Leadership in Continuing Education, 84th Annual University Continuing Education Association Conference, Washington, DC, April 1999.

“Foundations of Leadership,” Police Executive Leadership School, Richmond, Virginia, January 1999 (with Douglas A. Hicks, Jepson School of Leadership Studies).

TEACHING

Applied Ethics

Leadership Ethics

Moral Limits of the Criminal Law

Contemporary Moral Issues

Morality and Business

Bioethics

Social, Political, Organizational, and Moral Theory

History and Theories of Leadership

Foundations of Leadership Studies

Introduction to Social and Moral Philosophy

Political Theory

Western Civilization: Justice and Virtue

Core Issues in Philosophy

Introduction to Philosophy

Critical Thinking

Western Civilization: Mind, Matter, and God

Supervision of Student Research

Senior Honors Thesis on Moral Motivation in Physicians (a winner of the 2006 Association for Practical and Professional Ethics Undergraduate Paper Competition; publication in *Penn Bioethics Journal*)

Senior Honors Thesis on Selfish Service (a winner of the 2004 Association for Practical and Professional Ethics Undergraduate Paper Competition)

Senior Thesis on the Ethics of Transforming Leadership

Independent Study on Truth and the Epistemology of Leadership (3 students)

Junior Honors Tutorial

SERVICE

Jepson School of Leadership Studies

Chair, Committee on Review Procedures for Untenured Faculty, 2007-
Chair, Academic Affairs Committee, 2007-
Diversity Advocate, Modlin Chair Search, 2007-2008
Member, Dean Search Committee, 2006-2007
Chair, Mid-tenure Review Committee, 2006-2007
Director, Jepson at Cambridge Study Abroad Program, 2005-
Member, Distinguished Educator Award Nomination Committee, 2005, 2007
Chair, Undergraduate Admissions and Student Scholarship Committee, 2004-2005
Chair, Justice and Social Theory Search, 2004-2005
Co-coordinator, Jepson Studies in Leadership Conference entitled “Presidential Leadership,”
University of Richmond (with J. Thomas Wren, Jepson School of Leadership Studies)
Series Editor, Jepson Studies in Leadership, 2004-
Member, Foundations Revisions Committee, 2004-2005
Chair, Faculty Hiring/Planning Committee, 2004
Chair, Leadership and Literature Search, 2003-2004
Member, Dean Search Committee, 2001-2002
Chair, Scholarship Committee, 2000-2001
Coordinator, Jepson Dissertation Awards Colloquium, March 2001 and April 2000
Member, Scholarship Committee, 1999-2002
Member, Program Committee, 1998-1999, 2001-2005

University of Richmond

Jepson Representative, Special Committee on Conversion to Units, 2007-
Jepson Representative, QEP Faculty Advisory Committee, 2007-
Jepson Representative, International Education Committee, 2007-
Jepson Representative, Project Committee for the Carol Weinstein International Center, 2007-
Jepson Representative, Distinguished Educator Award Selection Committee, 2005
Campus Coordinator, Eleventh Intercollegiate Ethics Bowl (Austin, Texas), 2004-2005
President’s College Associate, Freeman Hall, 2004-2005
Campus Coordinator, Tenth Intercollegiate Ethics Bowl (Cincinnati, Ohio), 2003-2004
Jepson Representative, Advising and Residential Education Sub-Committee of the Task Force on Undergraduate Education, 2003-2005
President’s College Associate, South Court Residence Hall, 2003-2004
Contributor, Notes for University Players and Dancers’ Production of Shakespeare’s “The Tempest,” Spring 2004
Jepson Representative, Richmond College Student Affairs Committee, 2003-2005
Jepson Representative, General Education Petitions Committee, 2003-2005
Campus Coordinator, Ninth Intercollegiate Ethics Bowl (Charlotte, North Carolina), 2002-2003
Jepson Representative, Academic Advisor for Undeclared Students, 2002-2005, 2007-
Contributor, Richmond Alumni Magazine, Fall 2002
Facilitator, University of Richmond Ethics Bowl, Fall 2001

SERVICE—CONTINUED

Program Chair, Quest Event entitled “And That’s the Truth: An Evening With Lily Tomlin,”
November 2000
Co-coordinator, Honor and Integrity Colloquium, September 2000 (with Richard Coughlan, E.
Claiborne Robins School of Business Administration, University of Richmond)
Jepson Representative, Oldham Scholarship Committee, 1999-2001, 2002-2003
Campus Coordinator, Virginia Foundation for Independent Colleges Ethics Bowl (Richmond,
Virginia), University of Richmond Ethics Initiative, and Sixth Intercollegiate Ethics
Bowl (Washington, DC), 1999-2000
Co-coordinator, Speaker Series entitled “The Bill of Rights, the Courts, and the Law,” Fall 1999
(with Rodney Smolla, T.C. Williams School of Law, University of Richmond)
Jepson Representative, Richmond Quest Steering Committee, 1999-2000
Jepson Representative, Judicial Pool, 1999-2005, 2007-

Profession

Member, Board of Directors, International Leadership Association, 2007-
Commentator, Session on Jablin Dissertation Award chapter entitled, “The Ethics of Ken
Blanchard’s Theories of Situational and Servant Leadership,” 2007 Meeting of the
International Leadership Association, Vancouver, British Columbia, Canada.
Chair, Session on Studying Leadership: Some Lessons from Democracy, 2007 Meeting of the
International Leadership Association, Vancouver, British Columbia, Canada.
Judge, Mid-Atlantic Regional Ethics Bowl, University of North Carolina at Chapel Hill,
November 2007.
Reviewer, Scholarship Section, 2007 Meeting of the International Leadership Association,
Vancouver, British Columbia, Canada.
Reader, Third-year Area Exams in Ethics, University of North Carolina at Chapel Hill, 2006-
2007.
Commentator, Colloquium on Special Responsibilities, 2006 Central Division Meeting of the
American Philosophical Association, Chicago, Illinois.
Reviewer, Scholarship Section, 2006 Meeting of the International Leadership Association.
Moderator, Twelfth Intercollegiate Ethics Bowl, Jacksonville, Florida, March 2006.
Commentator, Session on Jablin Dissertation Award chapter entitled “Locke and the Problem of
Crisis Leadership,” 2005 Meeting of the International Leadership Association,
Amsterdam, the Netherlands.
Reviewer, Scholarship Section, 2005 Meeting of the International Leadership Association.
Co-coordinator, 14th Annual Kravis de Roulet Leadership Conference entitled “Ethics and
Leadership,” Claremont McKenna College, Claremont, California, March 2004 (with
Susan Murphy, Kravis Leadership Institute and Joanne Ciulla, Jepson School of
Leadership Studies)
Convener, Scholarship Section, International Leadership Association, 2003-2004
Convener-elect, Scholarship Section, International Leadership Association, 2002-2003
Commentator, Session on “Stem Cells, Therapeutic Cloning and the Intend/Foresee Distinction,”
63rd Annual Meeting of the Virginia Philosophical Association, Richmond, Virginia,
October 2002.

SERVICE—CONTINUED

Reviewer, Scholarship Section, 2002 Meeting of the International Leadership Association.

Faculty, Research Colloquium for Finalists in the Humane Studies Fellowships Competition, 2002
Commentator, Colloquium on Responsibility, 2001 Eastern Division Meeting of the American Philosophical Association, Atlanta, Georgia.
Chair, Colloquium on Practical Reason, 1999 Central Division Meeting of the American Philosophical Association, New Orleans, Louisiana.
Commentator, Symposium on “Hobbes’s Reply to the Fool,” 1998 Pacific Division Meeting of the American Philosophical Association, Los Angeles, California.

Journals and Presses

Referee, American Philosophical Quarterly
Referee, Business Ethics Quarterly
Reviewer, Cambridge University Press
Reviewer, Duke University Press
Referee, Journal of Moral Philosophy
Referee, Journal of Organizational Change Management
Referee, Leadership Quarterly
Reviewer, Palgrave Macmillan
Referee, Philosophical Papers
Reviewer, Praeger Publishers
Reviewer, Sage Publications

SELECTED ACADEMIC AWARDS AND HONORS

Distinguished Educator Award, University of Richmond
John M. Olin Fellowship, University of Oxford
Emil R. Riesen Prize in Philosophy, University of Arizona
Summa Cum Laude, University of North Carolina
Phi Beta Kappa, University of North Carolina
Phi Eta Sigma, University of North Carolina
James M. Johnston Scholar, University of North Carolina

PROFESSIONAL DEVELOPMENT

Participant, General Theory of Leadership Working Group, University of Richmond, March 2002; Williams College, June 2002; and University of Richmond, April 2003.

Participant, Core Course Faculty Seminar, University of Richmond, Spring-Summer 2001.

Participant, Core Course Pedagogy Workshop on Writing: Assignments, Strategies, Grades, University of Richmond, May 2001.

PROFESSIONAL DEVELOPMENT—CONTINUED

Participant, “Genes, Liberty, and Responsibility,” Liberty Fund Colloquium, Tucson, Arizona, December 2000.

Participant, “Hayek on Law, Liberty, and Legislation,” Liberty Fund Colloquium, Aspen, Colorado, July 1999.

Participant, Information Literacy Think Tank, PETE Summer Workshop, University of Richmond, May 1999.

REFERENCES UPON REQUEST