

July 2009

CURRICULUM VITAE

George Rodman Goethals II

Address: George R. Goethals
Jepson School of Leadership Studies
University of Richmond
Richmond, VA 23273
ggoethal@richmond.edu

Phone: 804 287-6354

Born: December 23, 1944, New York, New York

Education:

A.B. Harvard College, 1966, Magna cum laude in Social Relations
Ph.D. Duke University, 1970, Psychology

Academic Positions:

1970-1975 Assistant Professor of Psychology, Williams College

1973-1974 Visiting Lecturer in Psychology, Princeton University

1975-1979 Associate Professor of Psychology, Williams College

1978-1979 Visiting Scholar, University of Virginia

1979-1989 Professor of Psychology, Williams College

1983 Visiting Professor of Psychology, University of Waterloo, Waterloo, Ontario, Canada

1985-1986 Visiting Research Psychologist, University of California, Santa Barbara

1995-1996 Visiting Professor of Psychology, University of Massachusetts, Amherst

1989-2003 Webster Atwell-Class of 1921 Professor of Psychology, Williams College

2003-2005 Dennis Meenan '54 Third Century Professor of Leadership Studies, Williams College

2003 Visiting Lecturer in Psychology, Amherst College

2004 Visiting Scholar, Jepson School of Leadership Studies, University of Richmond

2006- E. Claiborne Robins Distinguished Professorship in Leadership Studies,
Jepson School of Leadership Studies, University of Richmond

Administrative Positions, Williams College:

1982-1985 Chair, Department of Psychology
1987-1988 Acting Dean of the Faculty
1990 Associate Provost
1990-1995 Provost
1997-2003 Chair, Department of Psychology
1998-2003 Chair, Program in Leadership Studies

Selected Committees, Williams College and University of Richmond:

1976-1977 Chair, Committee on Educational Policy
1979-1981 Chair, Committee on Admissions
1981-1985 Committee on Appointments and Promotions
1984-1985 Search Committee for the President
1988-1989 Chair, Search Committee for the Director of the Williams
College Museum of Art
1988-1989 Chair, Workload Adjustment Feasibility Committee
1989-1990 Search Committee for Vice-President for
Administration and Treasurer
1990 Chair, Computing Review Committee and Search
Committee for the Director of Computing
1996-99 Chair, Advisory Committee on Shareholder Responsibility
2003 Advisory Committee on Shareholder Responsibility
2006 Chair, Search Committee for Dean of Jepson School of Leadership
Studies
2007-08 Search Committee for Provost and Vice-President for Academic
Affairs

Publications:

- Jones, E. E., Rock, L., Shaver, K. G., Goethals, G. R., & Ward, L. M. (1968). Pattern of performance and ability attribution: An unexpected primacy effect. Journal of Personality and Social Psychology, 10, 317-340.
- Wheeler, L., Shaver, K. G., Jones, R. A., Goethals, G. R., Cooper, J., Robinson, J. E., Gruder, C. L., & Butzine, K. W. (1969). Factors determining the choice of comparison other. Journal of Experimental Social Psychology, 5, 219-232.
- Jones, E. E., Worchel, S., Goethals, G. R., & Grumet, J. F. (1971). Prior expectancy and behavioral extremity as determinants of attitude attribution. Journal of Experimental Social Psychology, 7, 59-80.
- Jones, E. E., & Goethals, G. R. (1971). Order effects in impression formation: Attribution context and the nature of the entity. New York: General Learning Press. Reprinted in E. E. Jones, D. Kanouse, H. H. Kelley, R. E. Nisbett, S. Valins, & B. Weiner. Attribution: Perceiving the Causes of Behavior. New York: General Learning Press, 1972.
- Goethals, G. R. (1972). Consensus and modality in the attribution process: The role of similarity and information. Journal of Personality and Social Psychology, 21, 84-92.
- Jones, E. E., Goethals, G. R., Kennington, G. E., & Severance, L.J. (1972). Primacy and assimilation in the attribution process: The stable entity proposition. Journal of Personality, 40, 250-274.
- Batchelor, J. P., & Goethals, G. R. (1972). Spatial arrangements in freely formed groups. Sociometry, 35, 270-279.
- Goethals, G. R., & Cooper, J. (1972). The role of intention and post-behavioral consequence in the arousal of cognitive dissonance. Journal of Personality and Social Psychology, 23, 293-301.
- Goethals, G. R., & Nelson, R. E. (1973). Similarity in the influence process: The belief-value distinction. Journal of Personality and Social Psychology, 25, 117-122.
- Willis, J. A., & Goethals, G. R. (1973). Social responsibility and threat to behavioral freedom as determinants of altruistic behavior. Journal of Personality, 41, 376-384.
- Reckman, R. F., & Goethals, G. R. (1973). Deviancy and group orientation as determinants of group composition preferences. Sociometry, 36, 419-423.
- Goethals, G. R., & Reckman, R. F. (1973). The perception of consistency in attitudes. Journal of Experimental Social Psychology, 9, 491-501.
- Cooper, J., & Goethals, G. R. (1974). Unforeseen events and the elimination of cognitive dissonance. Journal of Personality and Social Psychology, 29, 441-445.

- Cooper, J., Zanna, M. P., & Goethals, G. R. (1974). Mistreatment of an esteemed other as a dissonance producing consequence. Journal of Experimental Social Psychology, 10, 224-233.
- Zanna, M. P., Goethals, G. R., & Hill, J. F. (1975). Evaluating a sex-related ability: Social comparison with similar others and standard setters. Journal of Experimental Social Psychology, 11, 86-93.
- Zanna, M. P., Goethals, G. R., & Cooper, J. (1975). Misleading vs. mistreating another person as consequences producing self-justificatory attitude change. European Journal of Social Psychology, 5, 133-137.
- Goethals, G. R., & Cooper, J. (1975). When dissonance is reduced: The timing of self-justificatory attitude change. Journal of Personality and Social Psychology, 32, 361-367.
- Goethals, G. R. (1976). An attributional analysis of some social influence phenomena. In J. H. Harvey, W. J. Ickes, & R. F. Kidd (Eds.), New direction in attribution research. Hillsdale, NJ: Lawrence Erlbaum Associates, Publishers.
- Goethals, G. R. (1976). Naive psychology for the sophisticated undergraduate. Review of An introduction to attribution processes by Kelly G. Shaver. Contemporary Psychology, 21, 171-172.
- Goethals, G. R., & Darley, J. M. (1977). Social comparison theory: An attributional approach. In J. M. Suls, & R. L. Miller, Social comparisons processes: Theoretical and empirical perspectives. Washington, DC: Hemisphere Publishing Corporation.
- Goethals, G. R., & Perlstein, A. L. (1978). Level of instigation and model similarity as determinants of aggressive behavior. Aggressive Behavior, 4, 115-124.
- Goethals, G. R., & Frost, M. (1978). Value change and recall of earlier values. Bulletin of the Psychonomic Society, 11, 73-74.
- Brehm, J. W., Gatz, M., Goethals, G., McCrimon, J., & Ward, L. (1978). Psychological arousal and interpersonal attraction. Catalog of Selected Documents in Psychology, 8, 63-64.
- Goethals, G. R., Darley, J. M., & Kriss, M. (1978). The impact of opinion agreement as a function of the grounds for agreement. Representative Research in Social Psychology, 9, 30-42.
- Napolitan, D. A., & Goethals, G. R. (1979). The attribution of friendliness. Journal of Experimental Social Psychology, 15, 105-113.
- Goethals, G. R., Cooper, J., & Naficy, A. (1979). The role of foreseen, foreseeable, and unforeseeable consequences in the arousal of cognitive dissonance. Journal of Personality and Social Psychology, 37, 1179-1185.

- Goethals, G. R., & Zanna, M. P. (1979). The role of social comparison in choice shifts. Journal of Personality and Social Psychology, 37, 1469-1476.
- Goethals, G. R. (1979). The decision making balance sheet. Review of Decision making by I. L. Janis, & L. Mann. Contemporary Psychology, 24, 611-613.
- Goethals, G. R., Allison, S. J., & Frost, M. (1979). Perceptions of the magnitude and diversity of social support. Journal of Experimental Social Psychology, 15, 570-581.
- Goethals, G. R., & Demorest, A. (1979). The risky shift is a sure bet. Teaching of Psychology, 6, 177-179. Reprinted in L. Benjamin, R. Daniel, & C. Brewer (Eds.), Handbook for teaching introductory psychology. Hillsdale, NJ: Erlbaum, 1985.
- Darley, J. M., & Goethals, G. R. (1980). People's analyses of the causes of ability-linked performances. Advances in Experimental Social Psychology, 13.
- Goethals, G. R., & Worchel, S. (1981). Adjustment and human relations. NY: Knopf.
- Goethals, G. R. (1981). The pursuit of difference. Review of Uniqueness: The human pursuit of difference by C. R. Snyder, & H. L. Fromkin. Contemporary Psychology, 26, 384-385.
- Cooper, J., & Goethals, G. R. (1981). The self-concept and old age. In S. B. Kiesler, J. N. Morgan, & V. K. Oppenheimer (Eds.), In aging: Social change. NY: Academic Press.
- Goethals, G. R. (1981). Comments on "Bureaucracy and the family" by Daniel R. Miller. Berkshire Review, 16, 56-60.
- Solomon, P. R., Kavanaugh, R. D., Goethals, G. R., & Crider, A. (1982). Overcoming fragmentation in the undergraduate curriculum. Teaching of Psychology, 4, 201-205.
- Crider, A. B., Goethals, G. R., Kavanaugh, R. D., & Solomon, P. R. (1983). Psychology. Glenview, IL: Scott, Foresman.
- Goethals, G. R. (1984). How selfish a science? Review of Psychology's sanction for selfishness by Michael A. Wallach, & Lise Wallach. Contemporary Psychology, 29, 296-297.
- Worchel, S., & Goethals, G. R. (1985). Adjustment: Pathways to personal growth. Englewood Cliffs, NJ: Prentice-Hall.
- Goethals, G. R. (1985). A perspective on Attitudinal judgment. Review of Attitudinal judgment by Richard Eiser. Contemporary Psychology, 30(4), 270-271.
- Crider, A. B., Goethals, G. R., Kavanaugh, R. D., & Solomon, P. R. (1986). Psychology (2nd ed.). Glenview, IL: Scott, Foresman.

- Goethals, G. R. (1986). Fabricating and ignoring social reality: Self-serving estimates of consensus. In Relative deprivation and social comparison: The Ontario symposium (Vol. 4, pp. 135-157). Hillsdale, NJ: Erlbaum.
- Goethals, G. R. (1986). Social comparison theory: Psychology from the lost and found. Personality and Social Psychology Bulletin, 12, 261-278.
- Mullen, B., Futrell, D., Stairs, D., Tice, D. M., Baumeister, R. F., Dawson, K. F., Riordan, C. A., Radloff, C. E., Goethals, G. R., Kennedy, J. G., & Rosenfeld, P. (1986). Newscasters' facial expressions and voting behavior of viewers: Can a smile elect a president? Journal of Personality and Social Psychology, 51, 291-295.
- Mullen, B., & Goethals, G. R. (Eds.). (1987). Theories of group behavior. NY: Springer-Verlag.
- Goethals, G. R., & Darley, J. M. (1987). Social comparison theory: Self-evaluation and group life. In B. Mullen & G. R. Goethals (Eds.), Theories of group behavior (pp. 21-47). NY: Springer-Verlag.
- Goethals, G. R. (1987). Theories of group behavior: Commentary. In B. Mullen & G. R. Goethals (Eds.), Theories of group behavior (pp. 209-229). NY: Springer-Verlag.
- Mackie, D. M., & Goethals, G. R. (1987). Individual and group goals. In C. Hendrick (Ed.), Review of personality and social psychology: Vol. 8. Group processes and intergroup relations (pp. 144-166). Beverly Hills: Sage.
- Worchel, S., Cooper, J., & Goethals, G. R. (1988). Understanding social psychology. (4th ed.). Homewood, IL: Dorsey.
- Sande, G. N., Goethals, G. R., & Radloff, C. E. (1988). Perceiving one's own traits and others': The multifaceted self. Journal of Personality and Social Psychology, 54, 13-20.
- Goethals, G. R. (1988). A fair-minded approach to justice research. Review of Social comparison, social justice, and relative deprivation: Theoretical, empirical, and policy perspectives by J. C. Masters & W. C. Smith (Eds.). Contemporary Psychology, 33 (12), 1066-1067.
- Crider, A. B., Goethals, G. R., Kavanaugh, R. D., & Solomon, P. R. (1989). Psychology (3rd ed.). Glenview, IL: Scott, Foresman.
- Goethals, G. R., & Solomon, P. R. (1989). Interdisciplinary perspectives on the study of memory. In P. R. Solomon, G. R. Goethals, C. M. Kelley, & B. Stephens (Eds.), Memory: Interdisciplinary approaches. NY: Springer-Verlag.
- Solomon, P. R., Goethals, G. R., Kelley, C. M., & Stephens, B. (Eds.). (1989). Memory: Interdisciplinary approaches. NY: Springer-Verlag.

Worchel, S., & Goethals, G. R. (1989). Adjustment: Pathways to personal growth (2nd ed.). Englewood Cliffs, NJ: Prentice-Hall.

Allison, S. T., Messick, D. M., & Goethals, G. R. (1989). On being better but not smarter than others: The Muhammad Ali effect. Social Cognition, 7, 275-295.

Sande, G. N., Goethals, G. R., Ferrari, L., & Worth, L. T. (1989). Value-guided attributions: Maintaining the moral self-image and the diabolical enemy-image. Journal of Social Issues, 45, 91-118.

Mullen, B., & Goethals, G. R. (1990). Social projection, actual consensus, and valence. British Journal of Social Psychology, 29, 279-282.

Goethals, G. R., Messick, D. W., & Allison, S. T. (1991). The uniqueness bias: Studies of constructive social comparison. In J. Suls & T. A. Wills (Eds.), Social comparison: Contemporary theory and research. Hillsdale, NJ: Erlbaum.

Goethals, G. R., (1991). Advances 22: Berkowitz's social psychology. Review of Advances in Experimental Social Psychology, Vol.22 by Leonard Berkowitz (Ed.). Contemporary Psychology, 36, 29.

Worchel, S., Cooper, J., & Goethals, G. R. (1991). Understanding social psychology. (5th ed.). Pacific Grove, CA: Brooks/Cole.

Goethals, G. R., & Strauss, J. (1991). The study of the self: historical perspectives and contemporary issues. In J. Strauss & G. R. Goethals (Eds.). The Self: Interdisciplinary approaches. NY: Springer-Verlag.

Strauss, J., & Goethals, G. R. (Eds.). (1991). The Self: Interdisciplinary approaches. NY: Springer-Verlag.

Goethals, G. R. (1992) Dissonance and Self-Justification. Psychological Inquiry, 3, 327-329.

Crider, A. B., Goethals, G. R., Kavanaugh, R. D., & Solomon, P. R. (1993). Psychology (4th ed.). New York: Harper/Collins.

Goethals, G. R. (1994). Actor-Observer Differences in Attribution. The Encyclopedia of Human Behavior, Volume 1. Orlando, Florida: Academic Press.

Goethals, G.R. (1996) Museum label for Gilbert Stuart portrait of George Washington. Accompanying Label Talk exhibition, April 27 – December 1, 1996. Label Talk, 1996, p. 10. Williamstown, MA: Williams College Museum of Art.

Goethals, G. R., & Frantz, C. M. (1998). Thinking Seriously About Paying for College: The Large Effects of a Little Thought. American Association of Higher Education Bulletin, 50, 8, 3-7.

Goethals, G. R., & Frantz, C. M. (1998). Thinking Seriously About Paying for College: The Large Effects of a Little Thought. In J.W. Meyerson (Ed.) New Thinking on Higher Education: Creating a Context for Change. Bolton, MA:

Anker.

Goethals, G.R. (1998). Belongingness, power, and interpersonal effectiveness. In J.M. Darley and J. Cooper (eds.). The Legacy of Edward E. Jones. Washington, DC: American Psychological Association.

Goethals, G.R., Worchel, S., & Heatherington, L. (1999). Adjustment: Pathways to Personal Growth. Boston: Allyn and Bacon.

Goethals, G.R., Winston, G.C., and Zimmerman, D.J. (1999) Students educating students: The emerging role of peer effects in higher education. In M.E. Devlin & J.W. Meyerson (eds.) Forum futures: exploring the future of higher education. Forum publishing.

Goethals, G.R. (1999) Foreward. In W. Friar, Portrait of the Panama Canal: From construction to the twenty-first century. Portland, OR: Graphic Arts Center Publishing.

Goethals, G.R. (1999) Peer influences among college students: the perils and the potentials. Discussion paper 51: The Williams Project on the Economics of Higher Education. Paper presented at The Macalester Forum on Higher Education, "Diversity and stratification in American higher education," June 1999.

Goethals, G. R., & Frantz, C. M. (1999). Subsidy Shock: Reframing Judgments of College Sticker Prices. Basic and Applied Social Psychology, 21 167-175.

Worchel, S., Cooper, J., Goethals, G. R., & Olson, J. M. (2000). Understanding Social Psychology. Belmont, CA: Wadsworth.

Goethals, G.R., & Klein, W.M. (2000). Interpreting and inventing social reality: attributional and constructive elements in social comparison. In J. Suls & L. Wheeler (Eds.) The Handbook of Social Comparison: Theory and Research. New York: Plenum, pp. 23-44.

Goethals, G.R. (2000). Social comparison and peer effects at an elite college. Discussion paper 55: The Williams Project on the Economics of Higher Education.

Goethals, G.R. (2001). Peer effects, gender, and intellectual performance among students at a highly selective college: a social comparison analysis. Discussion paper 61: The Williams Project on the Economics of Higher Education.

Goethals, G.R. (2001) Comment on the impact, personal and professional, of J.M. Burns. The Leadership Quarterly, 12, 122-123.

Klein, W. M. P., & Goethals, G. R. (2002). Social reality and self construction: A case of "bounded irrationality?" Basic and Applied Social Psychology, 24, 105-114.

Goethals, G.R. (2003). A century of social psychology. In Hogg, M.A. & Cooper, J. (eds.) Sage Handbook of Social Psychology. London: Sage Publications.

Goethals, G.R., Hurshman, L.C., Sischy, A.C., Winston, G.C., Zhelev, G., & Zimmerman, D.J. (2004) Who cares?: how students view faculty and other adults in U.S. higher education. Discussion paper 67: The Williams Project on the Economics of Higher Education.

Goethals, G.R., Sorenson, G.J. & Burns, J.M. (Eds.) (2004) Encyclopedia of Leadership, Volumes 1-4. Thousand Oaks, CA: Sage Publications.

Goethals, G.R. (2004) Kennedy, John F. In Goethals, G.R., Sorenson, G.J., & Burns, J.M. (Eds.) (2004). Encyclopedia of Leadership, Volume 2, pp. 789-792. Thousand Oaks, CA: Sage Publications.

Sorenson, G.J. & Goethals, G.R. (2004). Leadership Theories: Overview. In Goethals, G.R., Sorenson, G.J., & Burns, J.M. (Eds.) (2004). Encyclopedia of Leadership, Volume 2, pp. 867-874. Thousand Oaks, CA: Sage Publications.

Goethals, G.R. (2004). Phillips, Sam. In Goethals, G.R., Sorenson, G.J., & Burns, J.M. (Eds.) (2004). Encyclopedia of Leadership, Volume 3, pp. 1192-1195. Thousand Oaks, CA: Sage Publications.

Norton, M.I., & Goethals, G.R. (2004). "Spin (and Pitch) Doctors: Campaign Strategies in Televised Political Debates. Political Behavior, 26, 227-248.

Goethals, G.R. (2005). The psychodynamics of leadership: Freud's insights and their vicissitudes. In Messick, D. M. & Kramer, R. (eds.) The Psychology of Leadership: New Perspectives and Research. Pp. 97-112. Hillsdale, NJ: Erlbaum.

Goethals, G.R. (2005). Nonverbal behavior and political leadership. In R. E. Riggio and R.S. Feldman (eds.) Applications of Nonverbal Communication. Pp. 95-115. Mahwah, NJ: Erlbaum.

Goethals, G.R. (2005). Theories of Presidential Leadership. Annual Review of Psychology, Volume 56, pp. 545-570.

Hoyt, C.L., Goethals, G.R., & Riggio, R.E. (2006) Leader-follower relations: group dynamics and the role of leadership. In Goethals, G.R. & Sorenson, G.L.J. (Eds.) The Quest for a General Theory of Leadership. Pp. 96-122. London: Edward Elgar.

Goethals, G.R. & Sorenson, G.L.J. (Eds.) (2006) The Quest for a General Theory of Leadership. Pp. 96-122. London: Edward Elgar.

Fein, S. Goethals, G.R., & Kugler, M.B. (2007). Social influence on political judgments: the case of presidential debates. Political Psychology, 28, 165-192.

Goethals, G.R. (2007). A century of social psychology. In Hogg, M.A. & Cooper, J. (eds.) Sage Handbook of Social Psychology: Concise Student Edition. Los Angeles: Sage Publications.

Goethals, G.R. & Kugler, M.B. (2007). "Grant Blinked": Appraising Presidential Leadership. In Price, Terry L., and J. Thomas Wren (Eds.), *The Values of Presidential Leadership* New York: Palgrave Macmillan.

Goethals, G.R. (2008) Imaging Ulysses S. Grant: Sifting Through the Shifting Sands of Conventional Wisdom. *The Leadership Quarterly*, 19, 488-500.

Kim, J., Allison, S.T, Eylon, D, Goethals, G.R., Markus, M., Hindle, S., & McGuire, H. (2008) Rooting for (and then Abandoning) the Underdog. *Journal of Applied Social Psychology*, 38, 2550-2573.

Goethals, G.R. (2008) Resolute Commander for Just Peace: The Rhetoric of President Ulysses S. Grant. In M.J. Medhurst (Ed.) Before the Rhetorical Presidency. College Station: Texas A&M University Press, 213-242.

Kugler, M.B. & Goethals, G.R. (2008) Trait-focused spin in presidential debates: surviving the kisses of death. *Basic and Applied Social Psychology*, 30, 219-229.

Goethals, G.R., (2008) *Personal Memoirs of U. S. Grant*, and Alternative Accounts of Lee's Surrender at Appomattox. In J. Ciulla (ed.), *Leadership At the Crossroads: Volume 3, Leadership and the Humanities*, 69-89. Westport, CT: Praeger.

Allison, S.T. & Goethals, G.R. (2008). Deifying the dead and downtrodden: sympathetic figures as inspirational leaders. In C.L. Hoyt, G.R. Goethals, & D.R. Forsyth (eds.) *Leadership at the Cross Roads: Volume 1, Leadership and Psychology*. Westport, CT: Praeger.

Kugler, M.B. & Goethals, G.R. (2008). The Unbearable Lightness of Debating: Performance Ambiguity and Social Influence. In C.L. Hoyt, G.R. Goethals, & D.R. Forsyth (eds.) *Leadership at the Cross Roads: Volume 1, Leadership and Psychology*. Westport, CT: Praeger.

Hoyt, C. L. Goethals, G.R. & Forsyth, D.L. (eds.) (2008) *Leadership at the Cross Roads: Volume 1, Leadership and Psychology*. Westport, CT: Praeger.

Hoyt, C. L. Goethals, G.R. & Forsyth, D.L. (2008) Introduction. In C.L. Hoyt, G.R. Goethals, & D.R. Forsyth (eds.) *Leadership at the Cross Roads: Volume 1, Leadership and Psychology*. Westport, CT: Praeger.

Hoyt, C.L. & Goethals, G.R. (in press) Leader Member Exchange Theory To appear in J.M. Levine & M.A. Hogg (eds.) *Encyclopedia of Group Processes and Intergroup Relations*. Los Angeles: Sage.

Goethals, G.R. (in press) Socioemotional and Task Behavior. To appear in J.M. Levine & M.A. Hogg (eds.) *Encyclopedia of Group Processes and Intergroup Relations*. Los Angeles: Sage.

Goethals, G.R., & Hoyt, C.L. (completed manuscript) What makes leadership necessary, possible, and effective. To appear in M.C. Harvey & R.E. Riggio (eds.), *The*

Research Companion to Leadership Studies: The Dialogue of Disciplines. London: Edward Elgar.

Goethals, G.R. & Wren, J.T. (in press) Introduction. In G.R. Goethals & J.T. Wren (eds.) *Leadership and Discovery*. New York: Palgrave Macmillan.

Goethals, G.R. & Wren, J. T. (eds.) (in press) *Leadership and Discovery*. New York: Palgrave Macmillan.

Goethals, G.R. (in press) Conclusion: Understanding Leadership and Discovery. In G.R. Goethals & J.T. Wren (eds.) *Leadership and Discovery*. New York: Palgrave Macmillan.

Goethals, G.R. & McDowell, G.L. (eds.) (in press) *Lincoln's Legacy of Leadership*. New York: Palgrave Macmillan.

Goethals, G.R. & McDowell, G.L. (in press) Introduction. In G.R. Goethals & G.L. McDowell (eds.) *Lincoln's Legacy of Leadership*. New York: Palgrave Macmillan.

Goethals, G.R. (in press) Epilogue. In G.R. Goethals & G.L. McDowell (eds.) *Lincoln's Legacy of Leadership*. New York: Palgrave Macmillan.

Goethals, G.R. (completed manuscript) Biography and the Social Cognition of Leadership. To appear in R. Couto (ed.) *Political and Civic Leadership*. Los Angeles: Sage Publications.

Sorenson, G.L.J., Goethals, G.R., & Haber, P. (completed manuscript) The Enduring and Elusive Quest for a General Theory of Leadership: Initial Efforts and New Horizons. To appear in A. Bryman (ed.) *Sage Handbook of Leadership*. Los Angeles: Sage Publications.

Allison, S.T. & Goethals, G.R. (partially completed manuscript; prospectus approved, contract forthcoming, Oxford University Press) *Heroes and Villains: Becoming Good or Evil*.

Research Grants:

- 1971-1972: Attribution theory and responses to social support. National Institute of Mental Health.
- 1973-1976: The role of similarity in social influence processes. National Institute of Mental Health.
- 1977-1980: The role of similarity in social influence processes. National Institute of Mental Health
- 1980-1983: The role of similarity in social influence processes. National Institute of Mental Health

Memberships:

- American Psychological Association, Fellow (1990)
- Association for Psychological Science, Fellow (2007)
- Eastern Psychological Association
- International Leadership Association
- Society of Experimental Social Psychology (Executive Committee, 1985-88 -- Secretary-Treasurer, 1985-1987; Chair, 1987-1988)
- Society of Personality and Social Psychology (Publications Committee, 1992-1994; Chair, Publications Committee, 1993-1994; Secretary-Treasurer, 1995-1997)

Editorial Experience:

- 1972 Acting Editor for Social Psychology, Journal Supplement Abstract Service, American Psychological Association
- 1977-1978 Consulting Editor, Personality and Social Psychology Bulletin
- 1978-1981 Associate Editor, Personality and Social Psychology Bulletin
- 1979-1981; 1987- 1998 Editorial Board, Journal of Experimental Social Psychology
- 1981-1987 Associate Editor, Journal of Experimental Social Psychology
- 1987-1990 Consulting Editor, Journal of Personality and Social Psychology
- 2005- Editorial Board, The Leadership Quarterly

Other experience:

- | | |
|-------------------------|---|
| 1968-1970 | Mental Health Consultant, Roanoke Rapids School System, Roanoke Rapids, North Carolina |
| 1976-1978;
1980-1983 | Williamstown School Committee, Williamstown, Massachusetts
Vice-Chairman, 1978, 1983 |
| 1999-2003 | Corporator, Williamstown Savings Bank; Nominating Committee (2001-2002) |
| 2003-2005 | Director, Williamstown Savings Bank |